

THE FEDERATION OF TELANGANA CHAMBERS OF COMMERCE & INDUSTRY

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Government of India Ministry of Commerce and Industry Department of Commerce Directorate General of Foreign Trade

> Date: 25.11.2025 Vanijya Bhawan, New Delhi

Trade Notice No. 18/2025-26

Subject: Collection of Information on Export-Related Non-Tariff Measures, Testing and Certification Requirements - regarding.

Reference is invited to the Export Promotion Mission (EPM) announced in the Union Budget 2025–26. As part of designing the Support for Export Quality & Technical Compliance, the Directorate General of Foreign is undertaking a comprehensive mapping of mandatory and voluntary Non-Tariff Measures (NTMs), including certifications, testing requirements, inspections, audits, labelling norms, and other regulatory compliance conditions applicable to Indian exports across global markets.

- 2. To build an accurate and actionable database, exporters, Export Promotion Councils, Commodity Boards, and Industry Associations are requested to furnish information on relevant NTMs and certification requirements, including (but not limited to):
- ▶ Name and nature of the certification/inspection/testing
- ▶ Whether mandatory or voluntary
- Sector(s) affected
- Approximate cost and validity
- ▶ Country/region where applicable
- ▶ List of recognised labs or certifying bodies
- ▶ Any additional compliance challenges faced.
- 3. Inputs must be submitted within 7 days of issuance of this Trade Notice through the online form at: https://forms.gle/9e1XmB2vLGftAhmt5
- 4. It is clarified that non-submission may result in the relevant certifications or NTMs not being prioritised in the creation of the database, which may consequently affect future support measures proposed under the Export Promotion Mission or other interventions.

This Trade Notice is issued with the approval of the Competent Authority.

Sd/-(Bharani VLSVSS) **Deputy Director General of Foreign Trade**

GOVERNMENT OF TELANGANA ABSTRACT

Energy Department – Procurement of 3000 MW Solar Power for a period of five (05) years through competitive bidding– Approved – Orders – Issued.

Energy (Power.I) Department

G.O.Ms.No. 42

Dated: 29-11-2025

Read the following:

From the Vice Chairman & Managing Director, TGREDCO, Letter.No. TGREDCO/PBDPLNG/F.Procurement/2025/, Date: 14.10.2025.

ORDER:

- 1. In the reference read above, the Vice Chairman & Managing Director, TGREDCO has informed that during Telangana Power Planning and Coordination Committee (TGPPCC) meeting held on 19.09.2025, to deliberate on the State's Renewable Consumption Obligation (RCO) compliance trajectory and the requirement for additional renewable capacity to meet the targets under the Telangana Clean and Green Energy Policy, 2025, the committee after detailed discussions, noted the shortfall in meeting RCO targets and decided that an additional 12,000 MW of renewable capacity would be required by 2030.
- 2. The VCMD, TGREDCO informed that TG REDCO proposes to take up and facilitate the process of procurement of 5000 MW of Solar Power through competitive bidding, in coordination with the DISCOMs, in line with the deliberations and decisions of the Telangana Green Power Procurement Coordination Committee (TGPPCC).
- 3. This initiative will facilitate the integration of clean energy sources into the State grid, ensure reliable and cost-effective power availability and support the Government's commitment to achieve sustainable growth and carbon reduction goals in line with national policies. Further the SBI Capital Markets Limited (SBICAPS), a wholly-owned subsidiary of the State Bank of India, is identified as the consulting agency due to its vast experience in the field.
- 4. The VCMD, TGREDCO has requested for approval on the following:
- a) To permit TGDISCOMS to procure 5000 MW of solar power in a phased manner to meet the RCO obligation.
- b) To authorize TGREDCO to initiate the process for procurement of 5000 MW Solar Power through ISTS on behalf of the Telangana DISCOMs.
- 5. Government after careful examination of the matter, hereby agreed with the proposal of the VCMD, TGREDCO as follows
- a) The TG TGDISCOMS are permitted to procure 3000 MW of solar power in a phased manner for a period of 5(five) years through competitive bidding to meet the Renewable Consumption Obligation (RCO).

and

- b) The TGREDCO is authorized to initiate the process for procurement of 3000 MW Solar Power through Inter-State Transmission System (ISTS)/ Intra State Transmission System (InSTS) on behalf of the Telangana DISCOMs and which is technically and commercially superior.
- 6. The procurement shall be in a phased manner as per the following schedule:
- 1) 1000 MW by June, 2026
- 2) 1000 MW by December, 2026
- 3) 1000 MW by June, 2027.
- 7. The Vice Chairman & Managing Director, TGREDCO and the Chairman & Managing Directors, TGDISCOMS are requested to take further action accordingly.

(BY ORDER AND IN THE NAME OF THE GOVERNOR OF TELANGANA)

Sd/

(Navin Mittal)

Principal Secretary to Government







Workshop on The High-Impact **Sales Conversations**

Turning Objections into Opportunities

9th December 2025 (Tuesday) 2.30 pm onwards FTCCI Surana Auditorium, FTCCI, Hyderabad

Overview

This hand on workshop will help sales professionals to identify and handle both price-based and non-price-based objections from potential clients, enabling them to move the sales towards an effective closure. Objections are common in sales and when identified and addressed using appropriate methods, they will lead to faster sales closures and increased sales productivity.

Who Should attend

Sales professionals from any industry with 3+ years of selling experience.

Key Takeaways

- Identify different types of buyer concerns and understand what they really mean.
- → Handle both price and non-price concerns with confidence and clarity.
- Recognize the right moment to close by reading buyer signals.
- Apply proven, high-impact sales closing methods

Delegate fee: (Incl 18% GST)

Rs. 400/- FTCCI Members Rs. 500/- Non-Members

The Cheque / DD is to be drawn in favour of "FTCCI" payble at Hyderabad. For Neft: FTCCI, SBI, Bazarghat (Br), Hyderabad. Account No. 10005356049

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Speaker

Sri Srinivas Evani President & Mentor **Empower Training** and Consulting

30+ years experienced sales leader specialised in Strategy Execution, Sales Productivity and Profitable Business Growth

R.Ravi Kumar President

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